

# Cinclus Pharma Q2 Report 2024

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## Presenters:

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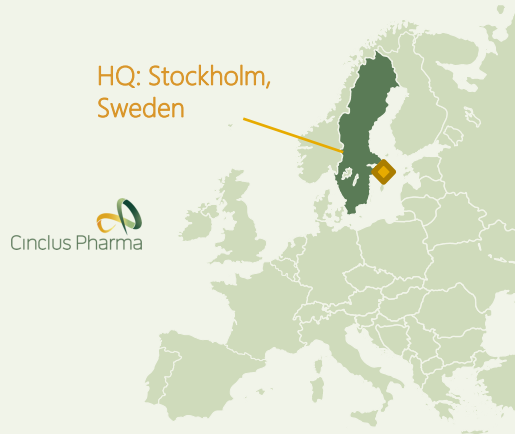
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# Focus on the unmet medical need, where 24 hr acid control is most important



## *Linaprazan glurate*

Potential to become **best in class** and the **first innovative MoA**<sup>1)</sup> in gastric acid related disorders in over 25 years



## Focus on **Healing of Severe Patients**, the Unmet Medical Need in eGERD

Enables Specialty Commercial Focus

Greatest differentiation from PPIs<sup>2)</sup> and 1<sup>st</sup> generation PCABs<sup>3)</sup> → strong competitive position



## Strong Phase II data point the way for phase III

Phase III studies to start in 2025, successful end of phase II meeting in the end of 2023

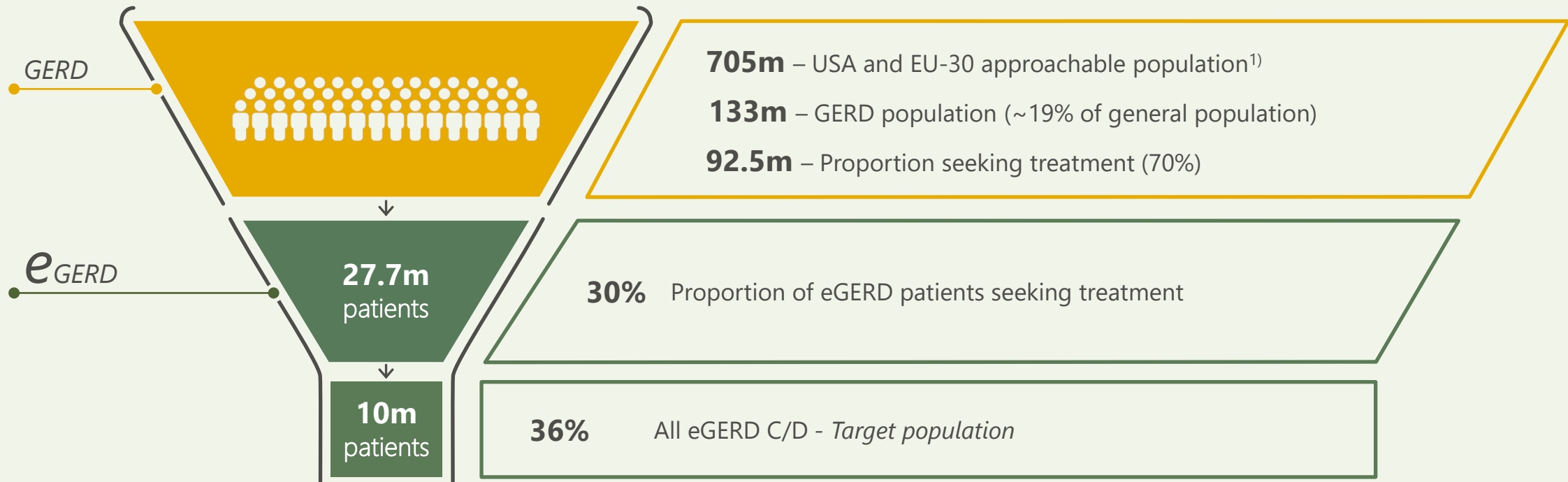
A scientifically de-risked development program



## Strong Investor Base

Backed by **life science focused institutional investors** Trill Impact Ventures, AP4, Linc and Eir Ventures

# Blockbuster market potential in severe eGERD in USA & EU



*Assuming Gross Price per tablet: USA \$21,7 EU €3 - Healing b.i.d<sup>2)</sup> - Maintenance q.d.<sup>3)</sup>  
Cost of healing of eGERD patients c. USD 1,215 per healing cycle – c. 1-2 cycles per year*

# Linaprazan glurate: Potential to be best in class 2<sup>nd</sup> generation PCAB

## PHARMACOLOGICAL (PRODRUG) ADVANTAGES PROVIDES...

## ... CLINICAL ADVANTAGES AND SUPERIORITY PROFILE

	DOSING INDEPENDENT OF MEAL	TIME TO PH>4 After 1 <sup>st</sup> dose	TIME TO FULL EFFECT PH>4 24hrs/day	24 HOURS ACID CONTROL	HEALING EFFECT DIFFERENCE VS. PPIs (Lansoprazole)	TIME TO HEALING Weeks	SUPERIORITY IN HEALING PHASE vs. PPIs	SUPERIOR DAY-TIME SYMPTOM RELIEF vs. PPI	SUPERIOR NIGHT-TIME SYMPTOM RELIEF vs. PPI
PPIs (e.g., Lansoprazole FDA label)	✗	+4 hrs	3-5 DAYS <sup>1)</sup>	~40-70% <sup>2)</sup>	✗	8	✗	✗	✗
Vonoprazan (FDA label) (1 <sup>st</sup> generation PCAB)	✓	2-4 hrs	up to 7 days	~63-85% <sup>3)</sup>	18-20%p in 2 & 8 weeks	8	✗	✗	✗
<b>Linaprazan glurate (Expected FDA label) (2<sup>nd</sup> generation PCAB)<sup>4)</sup></b>	✓	1-2 hrs <i>Fastest symptom relief</i>	1-2 hrs <i>Fastest healing</i>	92-96%	52%p in 4 weeks	4 <i>Healing in half the time</i>	✓	✓	✓

*Linaprazan glurate is, unlike 1<sup>st</sup> generation PCABs, developed for healing of patients with severe eGERD - aiming to become superior compared to existing medication*

# Specialist GI targeted commercialization approach maximizes Cinclus Pharma optionality post-data

## Specialist GI approach

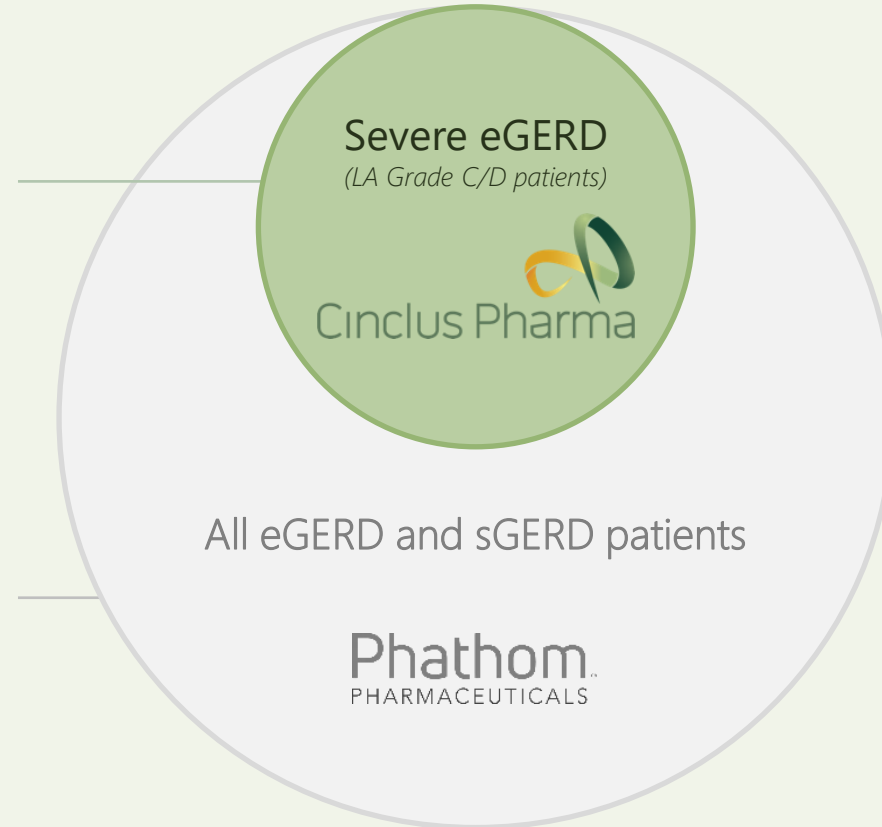
Effective market entry

Accessible with a highly focused sales & marketing team

## Non-targeted approach

Requiring Big Pharma reach

Requires significant sales & marketing resources; large primary care sales force, DTC campaigns, etc.



## Effective go-to-market approach

- Specialist GI approach...

The concentrated Specialist GI prescribers' community can be targeted with a lower number of sales reps - a specialty pharma approach targeting science driven specialist

- ...enabling faster market penetration...

Patients are already identified and treated by specialist GI prescribers, enabling faster market penetration post approval

- ...with high post-data optionality

All the commercial rights are still in the company, creating high go-to-market and business development optionality post first data in 2026



# Initial Indication aspiration

*Treatment of erosive  
Gastro- esophageal  
reflux disease  
(eGERD) all grades  
A-D*

*With focus on  
healing of  
severe eGERD  
and ...*

... Accomplished 24hr pH  
control in clinical studies

...Aiming to show superior  
Healing in severe eGERD  
(C&D)

... Aiming to show superior  
symptom control with focus on  
night time symptoms

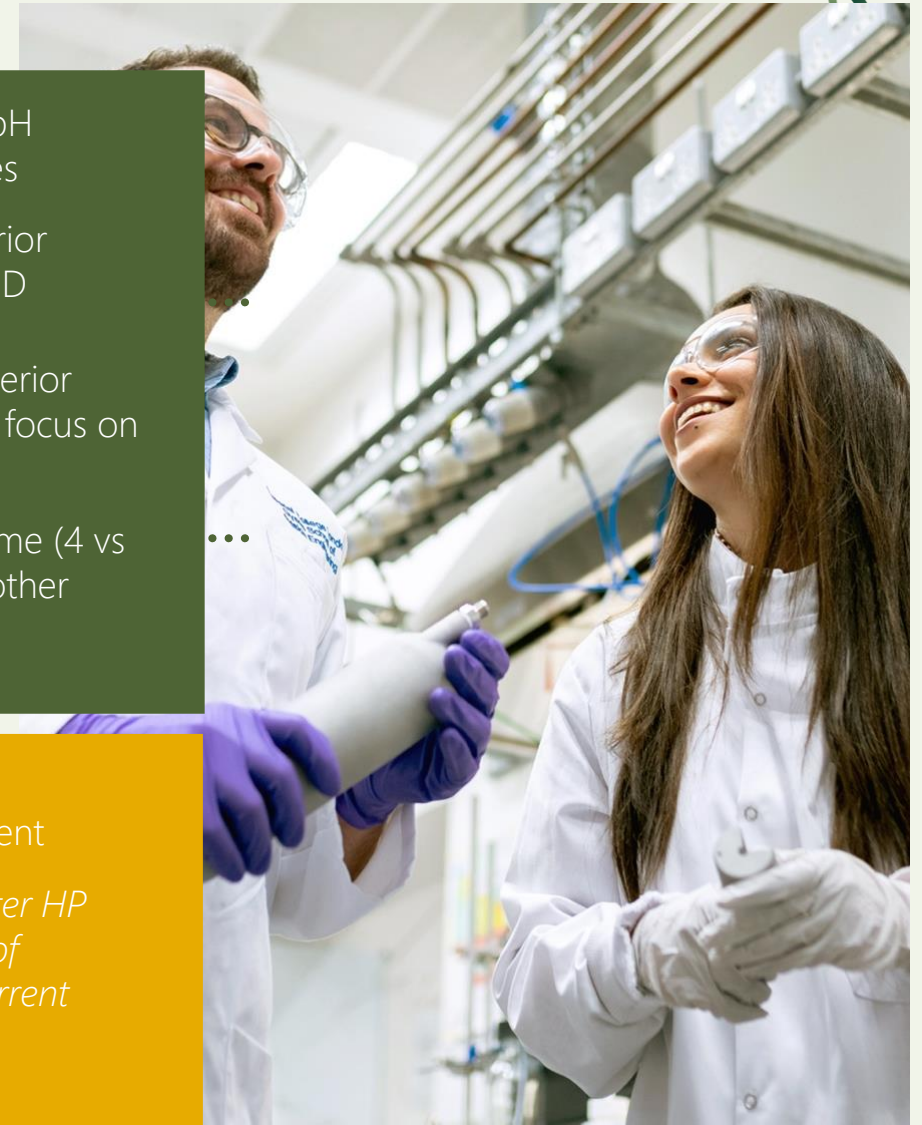
...Healing in half the time (4 vs  
8 weeks) vs PPIs and other  
PCABs

*Dual Treatment of  
Helicobacter pylori  
(Linaprazan glurate plus  
amoxicillin)*

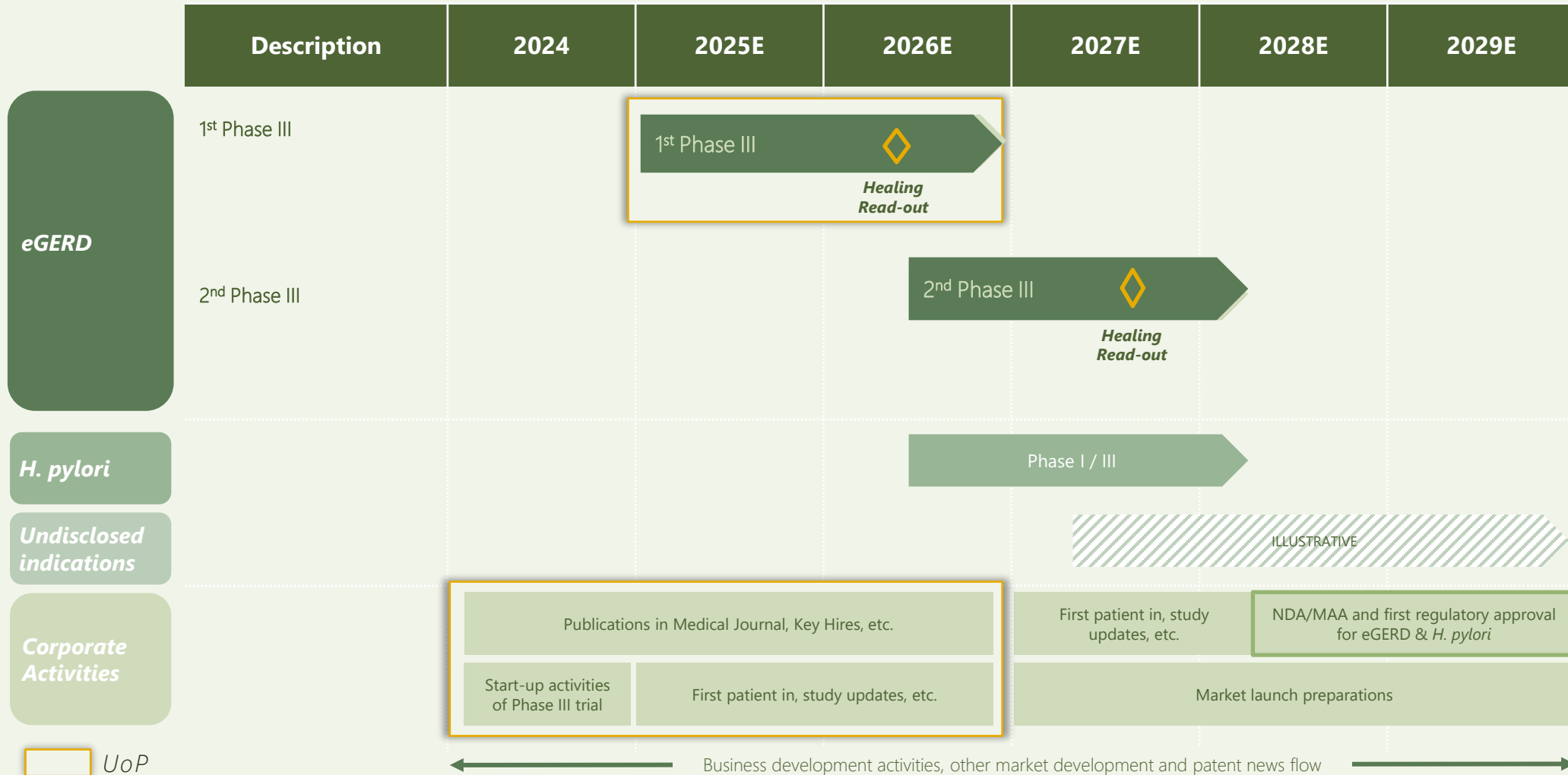
*With focus to  
become ...*

..the new first line treatment

*Due to as good as or better HP  
eradication with less risk of  
antibiotic resistance vs current  
standard of care*



# Strategic roadmap with dense upcoming news flow



Note: Illustrative guidance on timing, not exact dates. The information on this slide contains forward-looking statements based on estimates and assumptions and is subject to change. Timing of the second eGERD Phase III study as well as the H. pylori studies may be adjusted based on financing.



# Summary of key events Q2, 2024

- Successful investor roadshows and completion of IPO
  - SEK 715m before cost raised on Nasdaq Stockholm, midcap
  - Market cap approx. SEK 1.5bn, end Aug 2024
- Two of the company's Phase I studies (BA and PK/PD) were completed during the period.
- The PK/PD study have been submitted for a presentation at UEGW, a scientific congress within the gastroenterology area, later this year.
- Two of the company's pre-clinical studies (photo- and co-toxicological studies) were also completed during the quarter with good results.
- During the period, the company received further national approvals for the formulation patent in Hong Kong and Mexico.

## Post period highlights

- The Swiss company PSI CRO will serve as the clinical research organization (CRO) for the Phase III program for the treatment of eGERD.
- Study medications for phase 3 with the new further developed and better formulation under production.

# Co-workers

26  
Co-workers

12  
employees

14  
in-house  
consultants



# Financial overview, Income statement Jan-Jun 2024

SEKm	Apr-Jun-24	Apr-Jun-23	Dev Q2	Jan-Jun-24	Jan-Jun-23	Dev H1	Jan-Dec-23	Jan-Mar-24
Net sales	0,0	3,0	-3,0	0,0	6,0	-6,0	6,0	0,0
G&A	-16,7	-12,4	-4,3	-22,3	-24,8	3	-40	-5,6
R&D	-20,8	-39,3	18,5	-51,3	-79,0	28	-167	-30,5
Other op exp/income	0,2	-1,4	1,5	0,0	-1,3	1	-1	-0,2
<b>EBIT</b>	<b>-37,3</b>	<b>-50,1</b>	<b>12,7</b>	<b>-73,6</b>	<b>-99,2</b>	<b>25,5</b>	<b>-201,0</b>	<b>-36,3</b>
Financial net	-2,8	-9,9	7	-3,2	-9,8	7	-13,6	-0,4
Tax	-0,2	0,1	0	-0,5	0,0	0	-0,5	-0,2
<b>Net profit</b>	<b>-40,3</b>	<b>-59,8</b>	<b>19,5</b>	<b>-77,2</b>	<b>-109,0</b>	<b>31,8</b>	<b>-215,1</b>	<b>-36,9</b>

- Net sales were zero compared with last year's SEK 6 m constituting royalties on milestone payments from Sinorda Biomedicine's commercial partner in China.
- The operating expenses were lower than last year:
  - The G&A expenses included one-time expenses for IPO preparations of SEK 6,9 m in H1 2024 and SEK 9,3 m in H1 2023.
  - The R&D expenses were lower mainly due to no clinical studies running in 2024. In 2023, expenses for the phase II clinical study were accounted for.
- EBIT increased with SEK 25,5m H1.
- Financial net mainly concerned the interest expenses from share-holder loan but were offset by positive unrealized currency effects.
- Tax concerned corporate and cantonal tax for our Swiss affiliate.
- Net profit increased with SEK 31,8 m

# Financial overview, Financial position and Cash flow

## Jan-Jun 2024

SEKm	Jun 30, -24	Jun 30, -23	Dev	Dec 31, -23
Fixed assets	0,9	0,3	0,6	0,3
Other Current assets	5,2	15,4	-0,9	6,1
Cash	684,7	108,6	596,7	88,0
<b>Total assets</b>	<b>690,8</b>	<b>124,4</b>	<b>596,4</b>	<b>94,4</b>
Equity	637,8	29,3	714,6	-76,8
Non-current liabilities	6,8	13,7	0,0	6,8
Current liabilities	46,2	81,4	-118,2	164
<b>Total liabilities</b>	<b>690,8</b>	<b>124,4</b>	<b>596,4</b>	<b>94,4</b>

SEKm	Jan-Jun-24	Jan-Jun-23	Dev	Jan-Dec-23
Cash flow from operating activities	-57,4	-100,0	42,6	-209,2
Cash flow from financing activities	653,9	33,8	620,1	122,9
<b>Total cash flow</b>	<b>596,5</b>	<b>-66,3</b>	<b>662,8</b>	<b>-86,3</b>
Cash at the end of the period	684,7	108,6	596,7	88,0

- Cash flow Jan-Jun 2024 was net SEK 596,5m as a result from the new share issue in June.
- Cash position 30<sup>th</sup> of June was SEK 684,7m. The new share issue brought in gross SEK 715m and SEK 655m net.
- Equity increased with SEK 715m compared with Dec 2023 due to the new share issue and the offset issue of the share holder loan in June 2024.

# Largest shareholders end of June 2024

	Number of shares	Share (%)
Trill Impact Ventures	3 721 221	8,0%
Fjärde AP-fonden	3 522 368	7,6%
Linc AB	2 114 322	4,5%
Peter Unge via company	2 050 015	4,4%
Kjell Andersson via company	1 908 000	4,1%
Mikael Dahlström estate	1 881 520	4,0%
Futur Pension	1 803 476	3,9%
Movestic Livförsäkring AB	1 725 824	3,7%
Nylof Holding AB	1 164 575	2,5%
Lennart Hansson via company	1 084 771	2,3%
Irrus Investments	982 941	2,1%
Nordnet Pension fund	902 231	1,9%
Eir Ventures I AB	898 750	1,9%
Postamentet Holding AB	688 409	1,5%
MWP Management Consulting AB	680 000	1,5%
<b><i>Fifteen largest shareholders</i></b>	<b>25 128 423</b>	<b>54,0%</b>
<i>Others</i>	21 409 366	46,0%
<b>Total</b>	<b>46 537 789</b>	<b>100,0%</b>

## IPO Cornerstone investors:

- Trill Impact Ventures
- 4th AP fund
- Linc AB
- Irrus Investments
- Eir Ventures
- Regulus Pharma

## Founders:

- Peter Unge
- Kjell Andersson
- Mikael Dahlström estate
- Nylof Holding AB
- Lennart Hansson
- MWP Management Consulting AB



# Linaprazan Glurate: the next gold-standard in healing erosive GERD

- 1 Next generation PCAB targeting healing, *the* area of high unmet medical need in severe eGERD
- 2 Phase III ready, clear FDA regulatory pathway, first phase III readout in 2026
- 3 Superior acid control profile delivering fastest onset of action & time to steady state<sup>(1)</sup>, crucial for healing of severe eGERD
- 4 In clinical trials, delivering 2x the healing effect difference vs active comparator (PPI) as compared to 1<sup>st</sup> generation PCAB
- 5 Blockbuster market potential in healing of severe eGERD (LA grade C/D) patients
- 6 Strong IP protection & 10 years data exclusivity upon market approval in EU and US

# QA



## Calendar

Q3 Report 2024, 14<sup>th</sup> November 2024  
Year-End Report 2024, 20<sup>th</sup> February 2025



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